

**BID NAME:** Window Replacement & HVAC Upgrades (EMS)  
**BID NUMBER:** 2195-18  
**BID OPENING DATE:** April 5, 2018  
**BID OPENING TIME:** 11:00 AM

| Company Name                       | Bismark Construction Co., Inc. | Wernert Construction | RFJ Associates dba Tomlinson Hawley Patterson |
|------------------------------------|--------------------------------|----------------------|---|
| <b>BASE BID</b>                    | <b>\$ 8,147,000</b>            | <b>\$ 9,040,398</b>  | <b>\$ 8,158,540</b>                           |
| <b>ALTERNATES</b>                  |                                |                      |   |
| Alternate #1                       | \$ (35,000)                    | \$ (31,200)          | \$ (39,003)                                   |
| Alternate #2                       | \$ 129,000                     | \$ 56,250            | \$ 83,511                                     |
| Alternate #3                       | \$ 7,800                       | \$ 7,320             | \$ 7,367                                      |
| Alternate #4                       | \$ 158,900                     | \$ 99,740            | \$ 45,461                                     |
| <b>ALTERNATE TOTALS</b>            | <b>\$ 260,700</b>              | <b>\$ 132,110</b>    | <b>\$ 97,336</b>                              |
| <b>BREAKOUT COSTS</b>              |                                |                      |   |
| Year 1                             | \$ 125,000                     | \$ 98,000            | \$ 130,304                                    |
| Year 2                             | \$ 3,421,740                   | \$ 1,443,704         | \$ 2,232,471                                  |
| Year 3                             | \$ 2,444,100                   | \$ 4,585,327         | \$ 3,166,075                                  |
| Year 4                             | \$ 2,281,160                   | \$ 3,011,367         | \$ 2,759,993                                  |
| <b>BREAKOUT TOTALS (Years 1-3)</b> | <b>\$ 8,147,000</b>            | <b>\$ 9,040,398</b>  | <b>\$ 8,158,539</b>                           |