

Exhibit A

New Lebanon Elementary School CONSTRUCTION MANAGER AT RISK BID FORM RFP-2046-15

Directions:
Fully complete and submit Exhibit A and Exhibit C in a separate sealed envelope per the RFP directions

By completing this form, the Respondent certifies that the Bid below is inclusive of all costs based on the Responsibilities and Scope of Services outlined in RFP #2046-15, the Contract Document (Exhibit B) and attached Staffing/Task Matrix (Exhibit C).

| | | |
|-----|---|-----------------------------|
| 1. | Pre-Construction Phase - See Scope of work for all phase responsibilities: | \$ <u>71,030</u> |
| 2. | Schematic Design Phase - See Scope of work for all phase responsibilities: SUB-TOTAL FOR SCHEMATIC DESIGN PHASE | \$ <u>11,610</u> |
| 3. | Design Development Phase - See Scope of work for all phase responsibilities: SUB-TOTAL FOR DESIGN DEVELOPMENT PHASE | \$ <u>27,090</u> |
| 4. | Construction Documents Phase - See Scope of work for all phase responsibilities: SUB-TOTAL FOR CONSTRUCTION DOCUMENTS PHASE | \$ <u>24,510</u> |
| | TOTAL PRECONSTRUCTION PHASE (1,2,3 & 4) | \$ <u>134,240</u> |
| 5. | Anticipated Trade Cost (Estimated dollar value for which percentages are based on) | \$ <u>24,000,000</u> |
| 6a. | Construction Administration Phase - See Scope of work for responsibilities: General Conditions as per Scope of Work and GC Matrix (Exhibit C) <i>(NOTE - General Conditions shall be expressed as a Lump Sum for an anticipated twelve (12) month construction period PLUS two (2) months for project close out and punch list. Provide a detailed matrix of all other general conditions items (See Exhibit C attached). Rates for all staff shall be fully loaded including all fringe benefits, insurance. Any item not listed as General Conditions in this response will NOT be considered in future billings.</i> | \$ <u>996,880</u> |
| 6b. | Construction Administration Phase - See Scope of work for responsibilities: General Conditions as per Scope of Work and GC Matrix (Exhibit C) <i>(NOTE - General Conditions shall be expressed as a Percentage for an anticipated twelve (12) month construction period PLUS two (2) months for project close out and punch list. Provide a detailed staffing matrix, with allocation of time for all staff members, and a detailed matrix of all other general conditions items. Rates for all staff shall be fully loaded including all fringe benefits, insurance. Any item not listed as General Conditions in this response will NOT be considered in future billings.</i> | % <u>4.15%</u> |
| 7. | Monthly General Conditions cost /credit for change in original project duration NOTE: Please note that any additional general conditions cost shall only be considered by The Town of Greenwich Building Committee if and only if the Construction Phase of the Project exceeds the 14 month construction and close-out/punch list duration noted in item #8 above due to acts of The Town of Greenwich and or its consultants. | \$ <u>55,382</u> |
| 8. | Other Costs General Liability Insurance (Actual cost is 0.865, by contract can't bill above 0.650) (Expressed as a % of trade cost) | <u>0.650%</u> |
| | Workman's Comp. (Include In GCs and/or PreCon) (for information only) | <u>Included above</u> |
| | Bonds (Expressed as a % of contract value) | <u>0.600%</u> |
| | Fee (Expressed as a % of trade cost only. <i>No fee shall be applied to General Conditions.</i>) | <u>2.50%</u> |
| | Cost, if any, for Subcontractor Shop Drawing submittals using the town's BIM model for the # Models _____ Cost per Model _____ Total _____ (Show detail on a separate sheet) | \$ <u>Included- Line 6a</u> |
| 9. | Reimbursable Costs: (All Reimbursable Costs shall be billed at actual cost WITHOUT mark-up) Estimate of Anticipated Reimbursable Costs for Pre-Construction (Show detail a separate sheet). | \$ <u>0</u> |
| | Estimate of Anticipated Reimbursable Costs for Construction (Show detail a separate sheet). | \$ <u>183,835</u> |


Submitted By:  11/30/15
Signature Date
Name and Title: John R. Hawley, VP and Business Unit Manager
Company: Gilbane Building Company

Exhibit A

Prepared by O&G/APC

New Lebanon Elementary School CONSTRUCTION MANAGER AT RISK BID FORM RFP-2046-15

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By completing this form, the Respondent certifies that the Bid below is inclusive of all costs based on the Responsibilities and Scope of Services outlined in RFP #2046-15, the Contract Document (Exhibit B) and attached Staffing/Task Matrix (Exhibit C).

- | | | |
|-----|---|----------------------|
| 1. | Pre-Construction Phase - See Scope of work for all phase responsibilities: | \$ <u>24,000</u> |
| 2. | Schematic Design Phase - See Scope of work for all phase responsibilities: SUB-TOTAL FOR SCHEMATIC DESIGN PHASE | \$ <u>24,000</u> |
| 3. | Design Development Phase - See Scope of work for all phase responsibilities: SUB-TOTAL FOR DESIGN DEVELOPMENT PHASE | \$ <u>36,000</u> |
| 4. | Construction Documents Phase - See Scope of work for all phase responsibilities: SUB-TOTAL FOR CONSTRUCTION DOCUMENTS PHASE | \$ <u>36,000</u> |
| | TOTAL PRECONSTRUCTION PHASE (1,2,3 & 4) | \$ <u>120,000</u> |
| 5. | Anticipated Trade Cost (Estimated dollar value for which percentages are based on) | \$ <u>24,000,000</u> |
| 6a. | Construction Administration Phase - See Scope of work for responsibilities: General Conditions as per Scope of Work and GC Matrix (Exhibit C) <i>(NOTE - General Conditions shall be expressed as a Lump Sum for an anticipated fourteen (14) month construction period PLUS two (2) months for project close out and punch list. Provide a detailed matrix of all other general conditions items (See Exhibit C attached). Rates for all staff shall be fully loaded including all fringe benefits, insurance. Any item not listed as General Conditions in this response will NOT be considered in future billings.</i> | \$ <u>956,298</u> |
| 6b. | Construction Administration Phase - See Scope of work for responsibilities: General Conditions as per Scope of Work and GC Matrix (Exhibit C) <i>(NOTE - General Conditions shall be expressed as a Percentage for an anticipated fourteen (14) month construction period PLUS two (2) months for project close out and punch list. Provide a detailed staffing matrix, with allocation of time for all staff members, and a detailed matrix of all other general conditions items. Rates for all staff shall be fully loaded including all fringe benefits, insurance. Any item not listed as General Conditions in this response will NOT be considered in future billings.</i> | % <u>4.0%</u> |
| 7. | Monthly General Conditions cost /credit for change in original project duration NOTE: Please note that any additional general conditions cost shall only be considered by The Town of Greenwich Building Committee if and only if the Construction Phase of the Project exceeds the 16 month construction and close-out/punch list duration noted in Item #8 above due to acts of The Town of Greenwich and or its consultants. | \$ <u>59,769</u> |
| 8. | Other Costs | |
| | General Liability Insurance (Expressed as a % of trade cost) | <u>0.65%</u> |
| | Workman's Comp. (Include in GCs and/or PreCon) (for information only) | <u>15.0%</u> |
| | Bonds (Expressed as a % of contract value) | <u>0.50%</u> |
| | Fee (Expressed as a % of trade cost only. <i>No fee shall be applied to General Conditions.</i>) | <u>2.40%</u> |
| | Cost, if any, for Subcontractor Shop Drawing submittals using the town's BIM model for the construction phase of this project (See attached Guidelines). | |
| | 0 # Models <u>0</u> Cost per Model <u>0</u> Total <u>\$ 0</u> (Show detail on a separate sheet) | |
| 9. | Reimbursable Costs: (All Reimbursable Costs shall be billed at actual cost WITHOUT mark-up) | |
| | Estimate of Anticipated Reimbursable Costs for Pre-Construction (Show detail a separate sheet). | \$ <u>10,000</u> |
| | Estimate of Anticipated Reimbursable Costs for Construction (Show detail a separate sheet). | \$ <u>75,875</u> |

Submitted By: Nicholas S. Everett 12/1/2015
Signature Date

Name and Title: Nicholas S. Everett

Company: O&G/APC - a JV

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| | | |
|-----|---|---------------------------|
| 1. | Pre-Construction Phase - See Scope of work for all phase responsibilities: Procurement | \$ <u>339,380</u> |
| 2. | Schematic Design Phase - See Scope of work for all phase responsibilities: SUB-TOTAL FOR SCHEMATIC DESIGN PHASE | \$ <u>23,680</u> |
| 3. | Design Development Phase - See Scope of work for all phase responsibilities: SUB-TOTAL FOR DESIGN DEVELOPMENT PHASE | \$ <u>32,640</u> |
| 4. | Construction Documents Phase - See Scope of work for all phase responsibilities: SUB-TOTAL FOR CONSTRUCTION DOCUMENTS PHASE | \$ <u>46,920</u> |
| | TOTAL PRECONSTRUCTION PHASE (1,2,3 & 4) | \$ <u>142,620</u> |
| 5. | Anticipated Trade Cost (Estimated dollar value for which percentages are based on) | \$ <u>20,400,000.00</u> |
| 6a. | Construction Administration Phase - See Scope of work for responsibilities: General Conditions as per Scope of Work and GC Matrix (Exhibit C) | \$ \$ <u>1,350,419.79</u> |
| | <i>(NOTE - General Conditions shall be expressed as a Lump Sum for an anticipated twelve (15) month construction period PLUS two (2) months for project close out and punch list. Provide a detailed matrix of all other general conditions items (See Exhibit C attached). Rates for all staff shall be fully loaded including all fringe benefits, insurance. Any item not listed as General Conditions in this response will NOT be considered in future billings.</i> | |
| 6b. | Construction Administration Phase - See Scope of work for responsibilities: General Conditions as per Scope of Work and GC Matrix (Exhibit C) | % <u>6.62%</u> |
| | <i>(NOTE - General Conditions shall be expressed as a Percentage for an anticipated twelve (15) month construction period PLUS two (2) months for project close out and punch list. Provide a detailed staffing matrix, with allocation of time for all staff members, and a detailed matrix of all other general conditions items. Rates for all staff shall be fully loaded including all fringe benefits, insurance. Any item not listed as General Conditions in this response will NOT be considered in future billings.</i> | |
| 7. | Monthly General Conditions cost /credit for change in original project duration NOTE: Please note that any additional general conditions cost shall only be considered by The Town of Greenwich | \$ \$ <u>79,436.46</u> |
| 8. | Other Costs General Liability Insurance (Expressed as a % of trade cost) | <u>0.625%</u> |
| | Workman's Comp. (Include in GCs and/or PreCon) (for information only) | <u>0.146%</u> |
| | Bonds (Expressed as a % of contract value) | <u>0.75%</u> |
| | Fee (Expressed as a % of trade cost only. <i>No fee shall be applied to General Conditions.</i>) | <u>2.75%</u> |
| | Cost, if any, for Subcontractor Shop Drawing submittals using the town's BIM model for the construction phase of this | |
| | # Models _____ Cost per Model _____ Total _____ (Show detail on a separate sheet) | \$ _____ |
| 9. | Reimbursable Costs: (All Reimbursable Costs shall be billed at actual cost WITHOUT mark-up) | |
| | Estimate of Anticipated Reimbursable Costs for Pre-Construction (pre-construction reproductions). | \$ <u>10,000.00</u> |
| | Estimate of Anticipated Reimbursable Costs for Construction (per exhibit C). | \$ <u>203,754.79</u> |

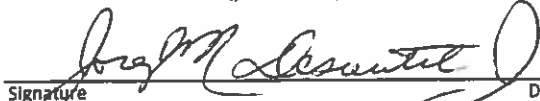
Submitted By:  Date: 30-Nov-15
 Name and Title: Joseph N. Desautel, Jr., Principal-in-Charge/CEO
 Company: Downes Construction Company

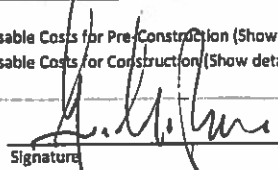
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| | | |
|-----|---|--------------------------------------|
| 1. | Pre-Construction Phase - See Scope of work for all phase responsibilities: | \$ <u>5,500</u> |
| 2. | Schematic Design Phase - See Scope of work for all phase responsibilities: SUB-TOTAL FOR SCHEMATIC DESIGN PHASE | \$ <u>8,500</u> |
| 3. | Design Development Phase - See Scope of work for all phase responsibilities: SUB-TOTAL FOR DESIGN DEVELOPMENT PHASE | \$ <u>10,000</u> |
| 4. | Construction Documents Phase - See Scope of work for all phase responsibilities: SUB-TOTAL FOR CONSTRUCTION DOCUMENTS PHASE | \$ <u>12,078</u> |
| | TOTAL PRECONSTRUCTION PHASE (1,2,3 & 4) | \$ <u>36,078</u> |
| 5. | Anticipated Trade Cost (Estimated dollar value for which percentages are based on) | \$ <u>20,560,000</u> |
| 6a. | Construction Administration Phase - See Scope of work for responsibilities: General Conditions as per Scope of Work and GC Matrix (Exhibit C) <i>(NOTE - General Conditions shall be expressed as a Lump Sum for an anticipated twelve (12) month construction period PLUS two (2) months for project close out and punch list. Provide a detailed matrix of all other general conditions items (See Exhibit C attached). Rates for all staff shall be fully loaded including all fringe benefits, insurance. Any item not listed as General Conditions in this response will NOT be considered in future billings.</i> | \$ <u>578,000</u> |
| 6b. | Construction Administration Phase - See Scope of work for responsibilities: General Conditions as per Scope of Work and GC Matrix (Exhibit C) <i>(NOTE - General Conditions shall be expressed as a Percentage for an anticipated twelve (12) month construction period PLUS two (2) months for project close out and punch list. Provide a detailed staffing matrix, with allocation of time for all staff members, and a detailed matrix of all other general conditions items. Rates for all staff shall be fully loaded including all fringe benefits, insurance. Any item not listed as General Conditions in this response will NOT be considered in future billings.</i> | % <u>2.45%</u> |
| 7. | Monthly General Conditions cost /credit for change in original project duration NOTE: Please note that any additional general conditions cost shall only be considered by The Town of | \$ <u>42,100</u> |
| 8. | Other Costs General Liability Insurance (Expressed as a % of trade cost) _____ 3% Workman's Comp. (Include in GCs and/or PreCon) (for information only) _____ 6% Bonds (Expressed as a % of contract value) _____ 7% Fee (Expressed as a % of trade cost only. No fee shall be applied to General Conditions.) _____ 2.45% | |
| | Cost, if any, for Subcontractor Shop Drawing submittals using the town's BIM model for the construction # Models _____ Cost per Model _____ Total \$ <u>0</u> (Show detail on a separate sheet)(TO BE DETERMINED) | |
| 9. | <u>Reimbursable Costs: (All Reimbursable Costs shall be billed at actual cost WITHOUT mark-up)</u> Estimate of Anticipated Reimbursable Costs for Pre-Construction (Show detail a separate sheet). Estimate of Anticipated Reimbursable Costs for Construction (Show detail a separate sheet). | \$ <u>22,300</u> \$ <u>45,520</u> |

Submitted By:  12/1/2015
 Name and Title: Gregory M. Raucci, President Date
 Company: Bismark Construction Company, Inc.

* WE ACKNOWLEDGE ADDENDUMS 1-4 